

Benjamin Stanton-Humphreys

OPERATIONS & PRODUCT LEADERSHIP · SYSTEMS DEVELOPER · AVAILABLE IMMEDIATELY

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Profile

A systems-minded operator who gets trusted early and promoted fast — in environments as different as one of Canada's top-ranked restaurant kitchens and a London Financial Technology product team. At TallyMoney, led the revamp of the product onboarding experience, shifting completion rates from 5% to 35% — and built the company's first AI-powered product definition and scoping workflow using Claude, transforming PRD quality and output speed across the team. Equally comfortable in a Jira backlog, a MongoDB dashboard, or running 120+ covers at lunch service solo. Brings a rare combination of structured product thinking, real operational credibility, and the kind of calm, high-output presence that senior leaders notice quickly.

Experience

Product Manager (Junior PM → PM)

Jan - Nov 2025

TallyMoney Ltd · London, UK · Remote → On-site — TallyMoney is the UK's pioneering digital gold currency fintech — FCA-regulated, full-reserve, and the only zero-fee spendable gold platform in the UK. Joined remotely as an intern and earned a full-time employed role, progressing rapidly to PM-level responsibilities across the full product lifecycle.

- Led the revamp of the end-to-end product onboarding experience, directly contributing to onboarding completion rates shifting from 5% to 35% — a 7x improvement that materially impacted the bottom line.
- Designed and built the company's first AI-powered PRD and product scoping workflow using Claude, dramatically improving the speed and quality of requirements output — adopted across the product team.
- Authored PRDs and Jira tickets for core digital gold currency features, translating customer needs and regulatory requirements into clear, actionable engineering specifications.
- Led market and competitor research across the digital gold landscape (Glint, BullionVault, Revolut) to sharpen product positioning and roadmap priorities.
- Prioritised the product roadmap using structured frameworks, balancing FCA Consumer Duty compliance, GDPR compliance, customer value, and competitive differentiation.
- Used MongoDB data insights to validate feature decisions and track performance against KPIs.
- Collaborated across engineering, compliance, and marketing in an Agile environment.

“His ability to understand complex problems, ask thoughtful questions, and deliver accurate results made him stand out as one of the strongest interns we have had... his approach has been peerless.” — Arun Ranganathan, CTO, TallyMoney

“His attention to detail and ability to understand the meaning behind data — rather than simply reporting numbers — set him apart. He consistently connected data insights to practical, modern fintech solutions that aligned with both user needs and business objectives.” — Mike Doherty, Head of Product, TallyMoney

Chef de Partie — Lead Day Service

Jan - Jul 2024

The Raven Bistro · Jasper, AB — Invited back in a promoted role to one of Canada's most decorated independent restaurants (OpenTable Top 100; TripAdvisor Travellers' Choice — top 10% globally).

- Ran the full 3-station line solo on multiple occasions — 120+ covers in a 5-hour service unassisted; mentored 6 junior staff; redesigned line layouts to improve ticket speed across all stations.

Bookkeeping Assistant

Jan - Mar 2022

Adminsol · Toronto, ON

- Assisted with accounts receivable/payable, payroll processing, and general administrative operations using QuickBooks.

Education

Product Manager Certification (PMC™)

Product School · Feb 2025

- Strategy, roadmapping, stakeholder management, GTM

Bachelor of Commerce (partial)

McMaster University · 2021

Ontario Secondary School Diploma

TA Blakelock HS · 2018 - 2021

- Ontario Scholar — 90%+ average
- Business Education Certificate

Skills

PRODUCT & TECH

Jira · Agile/Scrum · PRD Writing · Roadmap Prioritisation · KPI Tracking · Regulatory Compliance Frameworks · User Story Mapping · Competitor Research · FCA Regulatory Frameworks

AI & AUTOMATION

Claude (API & workflow design) · AI-powered process design

DATA & SYSTEMS

MongoDB · Supabase · Google Sheets · Excel · Looker Studio · Figma · Data-driven decision making

COLLABORATION

Notion · Slack · Google Suite · Apple iWorks · Wix

Languages

English
Afrikaans
Spanish

Fluent
Intermediate
Beginner

References

Available upon request

Arun Ranganathan

CTO · TallyMoney

Mike Doherty

Head of Product · TallyMoney

Milan Pastor

Head of CRM · TallyMoney