

Benjamin Stanton-Humphreys

OPERATIONS & PRODUCT LEADERSHIP · SYSTEMS DEVELOPER · AVAILABLE IMMEDIATELY

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Profile

A systems-minded operator who gets trusted early and promoted fast — in environments as different as one of Canada's top-ranked restaurant kitchens and a London Financial Technology product team. At TallyMoney, led the revamp of the product onboarding experience, shifting completion rates from 5% to 35% — and built the company's first AI-powered product definition and scoping workflow using Claude, transforming PRD quality and output speed across the team. Equally comfortable in a Jira backlog, a MongoDB dashboard, or running 120+ covers at lunch service solo. Brings a rare combination of structured product thinking, real operational credibility, and the kind of calm, high-output presence that senior leaders notice quickly.

Experience

Product Manager (Junior PM → PM)

Jan – Nov 2025

TallyMoney Ltd · London, UK · Remote → On-site — TallyMoney is the UK's pioneering digital gold currency fintech — FCA-regulated, full-reserve, and the only zero-fee spendable gold platform in the UK. Joined remotely as an intern and earned a full-time employed role, progressing rapidly to PM-level responsibilities across the full product lifecycle.

- Led the revamp of the end-to-end product onboarding experience, directly contributing to onboarding completion rates shifting from 5% to 35% — a 7× improvement that materially impacted the bottom line.
- Designed and built the company's first AI-powered PRD and product scoping workflow using Claude, dramatically improving the speed and quality of requirements output — adopted across the product team.
- Authored PRDs and Jira tickets for core digital gold currency features, translating customer needs and regulatory requirements into clear, actionable engineering specifications.
- Led market and competitor research across the digital gold landscape (Glint, BullionVault, Revolut) to sharpen product positioning and roadmap priorities.
- Prioritised the product roadmap using structured frameworks, balancing FCA Consumer Duty compliance, GDPR compliance, customer value, and competitive differentiation.
- Used MongoDB data insights to validate feature decisions and track performance against KPIs.
- Collaborated across engineering, compliance, and marketing in an Agile environment.

Chef de Partie — Lead Day Service

Jan – Jul 2024

The Raven Bistro · Jasper, AB — Invited back in a promoted role to one of Canada's most decorated independent restaurants (OpenTable Top 100; TripAdvisor Travellers' Choice — top 10% globally). Ran full lunch service as lead, managing a team of 3 on the line and up to 6 in prep, regularly pushing nearly 200 covers per service.

- Redesigned line station layouts to optimise assembly flow, reducing movement and improving ticket speed across all stations.
- Ran the full 3-station line solo on multiple occasions — 120+ covers in a 5-hour service unassisted.
- Mentored 6 junior kitchen staff; team recognised for the lowest error rate and near-zero food waste in the restaurant.
- Praised directly by Head Chef, Executive Chef, and Sous Chef for running the tightest and most consistent lunch service.

Career Break

Oct 2023 – Jan 2024

Personal travel and family commitments · UK

Line Cook / Prep Cook

Jun – Oct 2023

The Raven Bistro · Jasper, AB

- Joined as a line cook and earned a leadership role and an invitation to return the following season in a promoted position.

Expeditor & Line Cook

Apr 2022 – Jun 2023

Chili's Grill & Bar · Banff, AB

- Hired as a Busser; promoted to Expeditor based on performance and initiative. Expanded role into line cooking to deepen operational knowledge. Consistently identified process improvements and took on broader responsibilities unprompted.

Bookkeeping Assistant

Jan – Mar 2022

Adminsol · Toronto, ON

- Assisted with accounts receivable/payable, payroll processing, and general administrative operations using QuickBooks.

Landscaping Operative

Nov – Dec 2021

The Green Alternative · Toronto, ON

- Secured the role on personal recommendation and word of mouth alone, despite joining with only one month remaining in the season — a direct reflection of reputation and character.

Summer Day Camp Counsellor

Jun – Aug 2019

Generations Church · Oakville, ON

- Rapidly promoted from general counsellor to a leadership role based on initiative and reliability; entrusted with facility operations, direct parent communication, and coordination of activities and staff.

Education

Bachelor of Commerce (partial)

McMaster University

2021 · Hamilton, ON

- Pursued direct industry experience instead

Ontario Secondary School Diploma

TA Blakelock High School

2018 – 2021 · Oakville, ON

- Ontario Scholar Award — 90%+ average
- Business Education Certificate

Skills

PRODUCT & TECH

Jira · Agile/Scrum · PRD Writing · Roadmap Prioritisation · KPI Tracking · Regulatory Compliance Frameworks · User Story Mapping · Competitor Research · FCA Regulatory Frameworks

AI & AUTOMATION

Claude (API & workflow design) · AI-powered process design

DATA & SYSTEMS

MongoDB · Supabase · Google Sheets · Excel · Data-Driven Decision Making · Figma · Looker Studio

BUSINESS & FINANCE

Bookkeeping · Accounts Receivable/Payable · QuickBooks · Payroll · Basic Accounting

PRODUCTIVITY & COLLABORATION

Google Suite · Apple iWorks · Notion · Slack

OTHER

No-code web development (Wix)

Languages

English

Afrikaans

Spanish

Fluent

Intermediate

Beginner

Certifications

Product Manager Certification (PMC™)

Product School · Feb 2025

Food Handler Certification

Canadian Institute of Food Safety

May 2023 – May 2028

Ontario Scholar Award

TA Blakelock · June 2021

Business Education Certificate

June 2021 – Present

References

Available upon request

Arun Ranganathan

CTO · TallyMoney

Mike Doherty

Head of Product · TallyMoney

Milan Pastor

Head of CRM · TallyMoney

Mike Kliewer

Owner & GM · The Raven Bistro

Ian Beaupre

Teacher · TA Blakelock High School